



April 2019

Dear Bournemouth Town Centre BID member,

Waste Recycling Framework Agreement

Background

One area which the BID has been asked to look at by its members is waste and recycling as this is an expensive service. Also, there are several waste contractors used in the town centre which leads to a significant duplication of heavy goods vehicle visits, especially when you consider that each contractor usually has a separate vehicle for general waste, recyclables, glass, food waste, etc.

Proposed Solution

In order to try and reduce the cost, number of contractors, vehicles and collection days, the BID have negotiated a deal with a leading waste management company – 1st Waste Management.

1st Waste Management are a local company based in Bournemouth, also a BID member, but who service the whole of the UK nationally. They offer wheelie bin and sack collections for general waste, mixed recyclables, glass and food etc. They have a “zero direct to landfill” policy in place whereby even mixed general waste is either recycled or processed into fuel for power stations. 1st Waste Management were selected partly based on price but also due to their reputation for reliable service.

The BID has negotiated preferential rates for sack collections and the most common sizes of wheelie bins. These prices account for the combined purchasing power of the BID and its members and we expect most members to be able to make a saving compared to their current contract. However, due to the range of factors related to the way that waste suppliers set their prices, a few members may already have similar or slightly lower prices as part of a national group deal.

There is no obligation for any or all of the members to use this framework but obviously the benefits to the town will be maximised if the take-up is high.

Key Benefits

- Reduced costs.
- Reduced HGV vehicle movements.
- Less time with bins and bags left on the street awaiting collection.
- Reduced issues with vermin and smells.
- Less noise from trucks / bin emptying for town centre residents.
- Improved recycling services.
- Improved service reliability.

Next Steps

In the coming weeks, you will be contacted or visited by 1st Waste Management to discuss any questions or concerns that you have. Their representatives will be able to help you calculate the saving that you can achieve – you will just need copies of a recent invoice from your current supplier.

If you have a copy of your current contract, they will also help you to understand the date upon which you can terminate this agreement and transfer across.

In order to use this framework, you will have to sign a contract with 1st Waste Management for a minimum term of 12 months but you can remain for as long as you like.

Your current supplier will almost certainly try to encourage you to stay with them and will probably offer you reduced prices as an incentive. Think carefully before choosing to remain with them. Remember that the benefits to the town are maximised if we reduce the number of waste trucks that visit. And your current supplier will do their best to increase your price back to its previous level within 12-24 months – that is how they operate! By combining our spend we can avoid these excessive price increases.

On the changeover day, your current supplier will remove their bins and 1st Waste Management will deliver theirs. They will do their best to minimise any disruption but it is worth checking with your current supplier a few days beforehand to make sure they have the removals booked in ok. If you would like to discuss this offer or arrange a visit, please contact:

David Longmuir at 1st Waste Management David@1stwaste.co.uk

Telephone 01202 393001